



# 17 - 20 MAY

Kuala Lumpur Convention Centre, MALAYSIA

Most Acclaimed
Business Platform for
Beauty . Hair .
Cosmetics . Nail .
Spa Professionals









On MAY 17 - 20, 2014 Malaysia will once again be the centre of gravity for beauty industry with the returns of 8th International Beauty Expo (IBE)! Riding on the success of previous seven years, IBE is now the most acclaimed beauty business platform for the industry professionals.

马来西亚美容、美发、美妆、美甲界备受瞩目的年度盛事 - 第8届IBE 国际美容展将于2014年5月17日至20日强势回归!回顾七年辉煌成就和业界肯定,IBE在美容业界名声非凡,信誉度和知名度绝对是业内专业人士推广产品和服务的优质平台。

Beauty, Cosmetic & Skin Care 美容、化妆与护肤

Hair & Nail Zone 时尚美发与护甲 Health & Nutrition 健康与营养学

Spa & Wellness 健康水疗 Weight Management 体重控制

# THE TRADE-DRIVEN EXPO - YOUR PERFECT LOCATION TO:

- Showcase your products or services and reach a targeted audience

   The first products or services and reach a targeted audience

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- 展示您的产品或服务,并达到目标受众群
- Attend to enquiries and disseminate information 提供产品或服务最新资讯并达到宣传效果
- Identify your new potential customers or strengthen relations with the existing ones
- 寻见您新的潜在客户,并与现有客户维持更稳固的合作关系
- Create or reinforce the visibility and raise the awareness and interest about your supply capacity 创建和加强知名度以提高群众对您的产品或服务的认识和兴趣
- Identify agents 鉴定代理商
- Negotiate offers which may result in actual orders 为您带来实际订单的商机
- Establish backward and forward business linkages 维持现有并创造未来商贸联系

# IBE WORLD STAGE HIGHLIGHTS:



Int'l Hosted Buyers Program with Business Matching Services: 特邀国际买家计划以及商业配对服务:

- FREE Hotel Stay
   免费酒店住宿
- TRADERS SmartRewards Exclusive cash rebates on purchase
   主意知識的學一直在独家組入同類學園
- Meeting Destinations for Global Professionals and Leaders 全球业内专业人士及领导人会面聚集地



Gathers of World Class Awards:

国际级赛事的终极交汇点:

- 2015 OMC Asia Cup Open The Asia Hairdressers' most awaited Hairdressing Olympics 2015 OMC 亚洲盃公开賽 –
- 2014 Int'l Hairdressing Awards (IHA) –
   2014 IHA国际美发大赛
- 2014 IBE Make-Up Artistry Awards 2014 IBE国际彩牧大赛
- 2014 IBE Nail Artistry Championship
   2014 IBE国际美田艺术大家



Industry Professional Sessions: 业者不容错过的最新资讯:

- Exclusive Stage Shows 独家精彩舞台表演
- Professional Seminars & Technical Workshops 主題研讨会及も少技术工作技
- International Conferences
   国际会议

# IBE'S VISITORS LOOK FOR:

- Manufacturers 制造商 Agents 代理商 Suppliers of industrial inputs 工业投入供应商
- Suppliers of components and accessories 部件及配件供应商
- Suppliers of services 服务供应商 Research and training institutes 研究和培训机构
- Trade promotion organizations 贸易促进机构
- Industry associations 业内协会/公商会 Exporter 出口商
- Wholesaler 批发商 Distributor 经销商









# GIGANTIC COUNTRY PAVILIONS:



China

中国



Hong Kong

香港







Korea 韩国

Singapore 新加坡

Taiwan 台湾



# STRATEGIC WORLDWIDE PROMOTIONS:

#### Below the Line Mediums 商业宣传

Brochures, Flyers, Direct Mailers, Industry Invitation Materials, Fair Directory, E-Newsletter, E-Direct Mailer, Faxes, SMS Invitations, Awards Entry Forms, and etc

小册子、宣传单、直邮、行业邀请素材、展刊、电子展 刊、电邮、传真、短信宣传、竞赛表格等等

#### Outdoor Campaign 户外宣传

Billboard, Banner, Road Bunting, Creative Outdoor Tools, Door-to-Door Visitations to Salons and Centres/ Academies/ Retail Shops/ Industry Stores, and etc

大型广告看板、布条、创意户外广告宣传、亲自登门拜访业内沙 龙、中心、学院、零售店及商店等等

#### Above the Line Mediums 广告宣传

TV, Radio, Newspapers, Online Advertisements, Social Networks and Sites, Trade Publications, Magazines, Press Release, Public Relations and etc

电视、电台、报章、线上广告宣传、社交媒体及其他相关网站、 商业杂志、新闻稿、公关活动等等



















# PARTICIPATION COST:

### Standard Booth 标准摊位

Facilities 设备:

Partitions ( $3m \times 3m$ ), carpet, fascia board with company name, information table,  $2 \times 100$  spotlights,  $1 \times 13$  amp socket, cleaning services, and 24 hours security services.

摊位分隔板(3米x3米)、地毯、公司楣板、一张询问桌、两张百摺椅、两盏聚光灯、一个单相插座、清洁服务以及24小时保安服务

Standard Booth:

RM929/ USD332\* per sqm (min. 9sqm)
\*\*surcharge of 10% for corner booth

标准摊位价格:

每平方米 RM 929 / USD 332\* (至少 9 平方米)

\*\*角落摊位将加收10%的附加费

## Raw Space 空地展位

Facilities设备:

Cleaning services and 24 hours security services.

清洁服务以及24小时保安服务

Raw Space:

RM835/ USD298\* per sam (min. 18sam)

空地展位价格: 每平方米 RM835 / USD 298 (至少18平方米)

- \*Foreign currencies are subject to the rate of exchange ruling at the time of transaction
- \* 所有货币兑换将根据当日兑换率计算
- For Booth Enquiries: 欲知更多摊位详情,请联系市场行销部门: Marketing Department: exhibition@elite.com.my
- ❖ For Sponsorship Opportunities & Programs Partnership Enquiries: 预知更多赞助项目以及活动合作关系详情,请联系公关部门: PR & Communications Department: pr⊚elife.com.my





Elite Expo Sdn. Bhd. 辉煌展览有限公司

Tel / 电话: 603 - 5891 1157 Fax / 传真: 603 - 5891 1147

Email / 电邮: exhibition@elite.com.my

Organizer Website / 主办单位官网: www.elite.com.my

Trade Fair Website/ 展览会官网: www.ibe.my