

International Beauty Expo

国际美容展

## 16 - 19 MAY 2015

Kuala Lumpur Convention Centre, MALAYSIA



Organized by:



5 Main Beauty Thematic 5大展览主题

Beauty, Cosmetics & Skin Care 美容、化妆与 护肤

Hair & Nail 时尚美发 与护甲 Spa & Wellness 健康水疗 Weight Management 体重控制 Health & Nutrition 健康与营养学 Most Acclaimed Business Platform For BEAUTY . HAIR . COSMETICS . NAIL . SPA Professionals

# CENTRE OF GRAVITY: INTERNATIONAL BEAUTY EXPO (IBE) 2015 2015 IBE 国际美容展

IBE is used to be a comprehensive market-place for international beauty, hair, cosmetics, nail and spa business owners and professionals. The ever growing number of exhibitors and trade visitors accompanied with value added trade programs has created a unique business environment for this fastest growing trading hub in South East Asia.

IBE 国际美容展提供一个全面性的商贸市场给国际美容,

家。随着参展商与商业买家数量有着显著的增长,再加上广受业内人士好评的商业计划,无疑为这个东南亚发展最迅速的贸

美发,美妆,美甲和健康水疗的业主与业内商

易中心创造了一个独特的贸易平台。



- Showcase your products or services and reach targeted audiences 向目标公众展示您的产品或服务
- Create or reinforce the visibility and raise the awareness and interest about your supply capacity 创建和加强知名度以提高群众对您产品或服务的认识和兴趣
- Attend to inquiries and disseminate information 提供产品或服务最新资讯并达到宣传效果
- Identify your new potential customers or strengthen relations with the existing ones
   寻找潜在新客户,并与现有客户维持更稳固的合作关系
- Establish backward and forward business linkages 维持现有和创造未来的商贸联系
- Identify agents 鉴定代理商
- Negotiate offers which may result in actual orders 为您带来实际订单的商机
- Widen supply network 建立更广阔的人际网络
- Meet potential partners that can lead to business alliances
   与潜在合作伙伴建立联盟关系





- Wholesalers Dealers Distributors Retailers Agents Importers
- and colourists Beauty therapists and consultants Nail technicians Slimming therapists and consultants Masseurs Managers of hotel
- and resort Dermatologists and Cosmetologists Surgeons and doctors
- Pharmacists and Herbalists
   Managers of departmental, chain, convenience and health stores
   Make-up artists and Image consultants
- Association leaders and members
   Students of professional academies and institutions
   Media, press and bloggers
- 批发商/经销商 · 分销商 · 零售商 · 代理商 · 进口商 · 贸易公司 · 美发中心 业主 · 酒店及度假村经理 · 发型师及调色师 · 化妆师及形象顾问 · 美容师及顾 问 · 美甲师 · 减肥治疗师及咨询师 · 按摩师 · 皮肤科医师 · 外科整容医生
- 药剂师 中医 部门、连锁、便利店及保健商店经理 协会领导人和成员 专业学院学生 媒体/ 著名博客

### **IBE SPECIAL HIGHLIGHTS:**



### IBE Hosted Buyers Program 特邀买家计划

- FREE 4-Star Hotel Stay 免费4星级酒店住宿
- FREE One-to-One Business Matching Services 免费一对一商业配对服务



### OMC Asia Cup Open in Malaysia OMC亚洲盃公开赛

World's Largest Tournament for Asian Hair, Make-Up
 Nail Artists

世界顶级美发. 美妆. 美甲大赛



### Industry Professional Sessions 不容错过的最新商业资讯

- Exclusive Stage Shows 独家精彩舞台秀
- Professional Seminars & Technical Workshops 专题研讨会及专业技术工作坊



### Special Trade Publications 特别商业刊物

- Fair Preview 展会预览
- Fair Directory 展会特刊
- Event Official Booklet 节目官方手册



## STRATEGIC WORLDWIDE PROMOTIONS:

### Below the Line Mediums 商业宣传

Brochures, Flyers, Direct Mailers, Industry Invitation Materials, Fair Directory, E-Newsletter, E-Direct Mailer, Faxes, SMS Invitations, Awards Entry Forms, and etc

小册子、宣传单、直邮、行业邀请素材、展刊、电子展刊、电邮、传真、短信宣传、竞赛 表格等等

### Outdoor Campaign 户外宣传

Billboard, Banner, Road Bunting, Creative Outdoor Tools, Door-to-Door Visitations to Salons and Centres/ Academies/ Retail Shops/ Industry Stores, and etc

大型广告看板、布条、创意户外广告宣传、亲自登门拜访业内沙龙、中心、学院、 零售店及商店等等

### Above the Line Mediums 广告宣传

TV, Radio, Newspapers, Online Advertisements, Social Networks and Sites, Trade Publications, Magazines, Press Release, Public Relations and etc.

电视、电台、报章、线上广告宣传、社交媒体及其他相关网站、商业杂志、 新闻稿、公关活动等等





### Standard Booth 标准摊位

Facilities 设备:

Partitions (3m x 3m), carpet, fascia board with company name, information table, 2 x folding chairs, 2 x 100w spotlights, 1 x 13amp socket, cleaning services, and 24 hours security services.

摊位分隔板(3米x3米)、地毯、公司楣板、一张询问桌、两张百摺椅、两盏聚光灯、一个单相插座、清洁服务以及24小时保安服务

Raw Space 空地展位

Facilities 设备:

Cleaning services and 24 hours security services.

清洁服务以及24小时保安服务

- \* All booth prices are subject to 6% of Goods & Services Tax (GST)
- \* 以上所有参展单位需缴付6%消费税 (GST)
- \* Foreign currencies are subject to the rate of exchange ruling at the time of transaction
- \* 所有货币兑换将根据当日兑换率计算
- ❖ For Booth Enquiries: 欲知更多摊位详情,请联系市场行销部门: Sales & Marketing Department: exhibition@elite.com.my
- For Sponsorship Opportunities & Programs Partnership Enquiries: 预知更多赞助项目以及活动合作关系详情,请联系公关部门: PR & Communications Department: pr@elite.com.my

Standard Booth:

RM929/ USD332\* per sqm (min. 9sqm) \*\*surcharge of 10% for corner booth

标准摊位价格:

每平方米 RM 929 / USD 332\* (至少9平方米)

\*\*角落摊位将加收10%的附加费

Raw Space:

RM835/ USD298\* per sqm (min. 18sqm)

空地展位价格:

每平方米 RM835 / USD 298 (至少18平方米)

